Carbon reduction partnership with the City of Bellingham

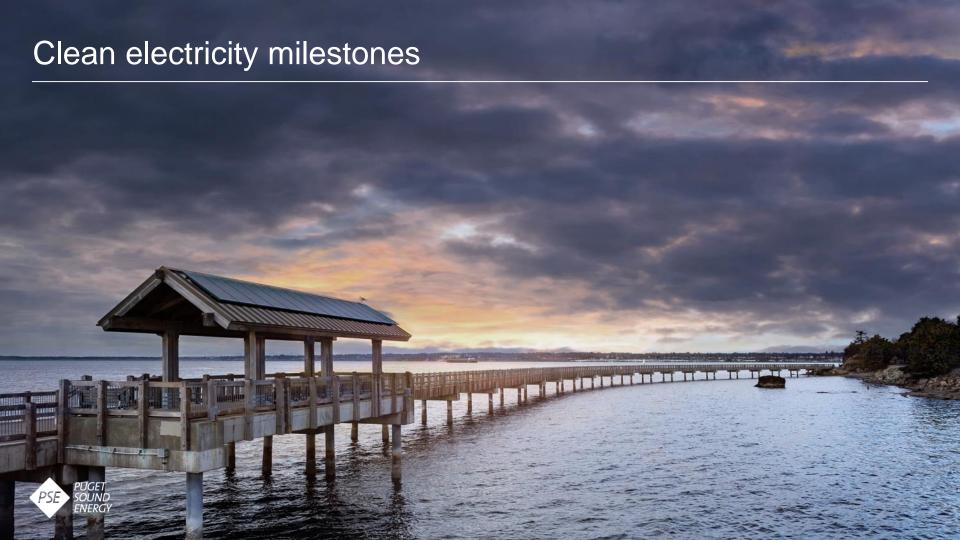


August 2019



- Clean electricity milestones
- Creating a better energy future
- PSE's current partnership with Bellingham
- Future carbon reduction partnership options





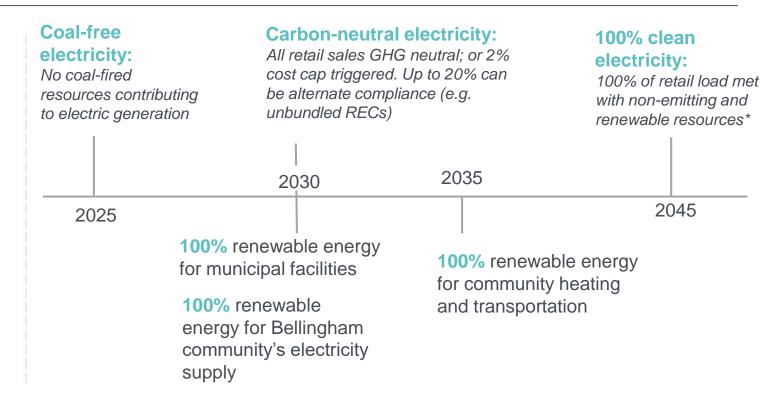
Timelines for clean electricity

Washington State

Contained in Clean Energy Transformation Act (CETA)

Bellingham City Council's Goals

Contained in Resolution 2018-06





^{*} Clean electricity refers to both non-emitting (e.g. nuclear) and renewables (e.g. solar).



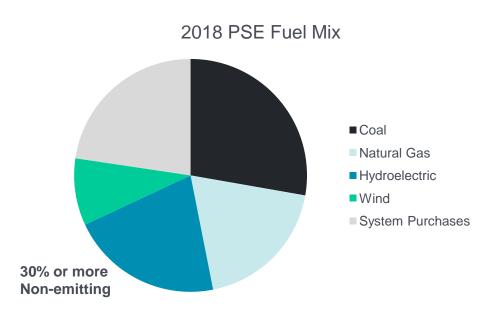
Our vision



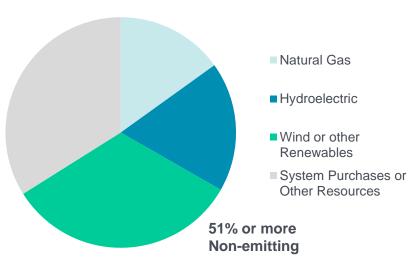
To create a **better energy future** together with our customers and the communities we serve, to protect the environment for future generations.



PSE portfolio transformation: 2018 - 2026



2026 Potential PSE Fuel Mix



Notes:

- Resources shown are not committed, but are estimates of pathways under SB 5116.
- Carbon content of purchased power is projected to reduce over time.
- System resources or other purchases may include non-emitting resources



Current PSE products & services



Customer Renewable Energy offerings like Green Power, Green Direct, and net metering allow customers to directly contribute to creating a clean energy future



Up & Go Electric Cars pilot programs focus on market education and access to charging infrastructure to promote transportation electrification in WA



Customer-Sited Energy Storage demonstrations allows PSE to test use cases associated with battery storage in a range of settings

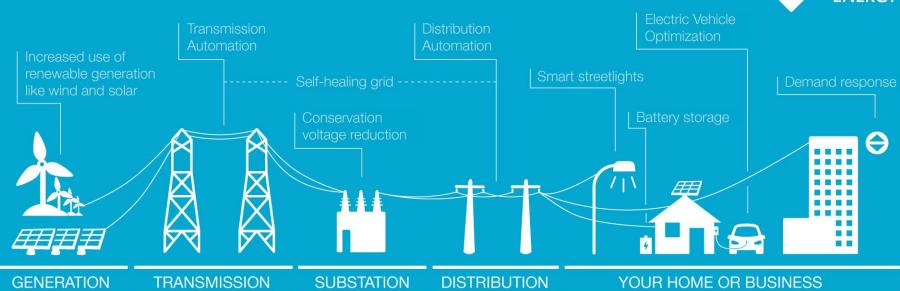


Energy Efficiency programs help residential, commercial and industrial customers save energy and money



GRID MODERNIZATION







PSE products & services in development



Community Solar will allow customers who face barriers to rooftop solar to share in the costs and benefits of a solar project by buying into a community project and receiving credits associated with its production.



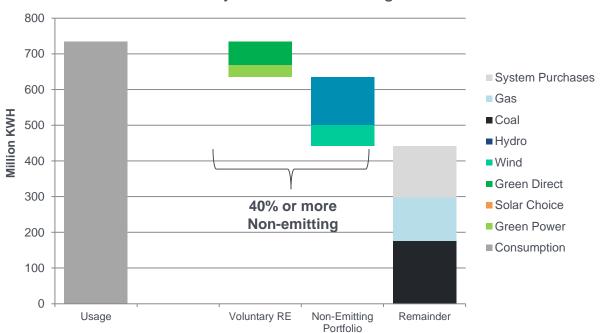
Advanced Metering Infrastructure (AMI) is expected to be deployed in Bellingham in 2022. The new meters are the current standard for metering technology and send meter data through a secured wireless network.



PSE's current partnership with Bellingham

Bellingham's electricity mix today

PSE Electricity Sources for Bellingham - 2018



Notes:

- Usage: Based on 2018
 consumption data for Bellingham
 tax code area
- 2) Voluntary Renewable Energy:
 - Green Power and Solar Choice based on kwh purchases in 2018 for Bellingham tax code area
 - Green Direct based on 2017 kWh consumption for customers enrolled in the program for participation beginning in 2020 and 2021 for 10-20 years
- Non-Emitting Portfolio and Remainder: Based on system wide data from PSE Draft 2018 GHG Inventory reporting to Washington Department of Ecology.



Bellingham's current engagement with PSE product & services



1,273 solar systems installed in Bellingham homes and businesses, for a combined capacity of **9.1 MW DC**. **6,456 participants** in Green Power and Solar Choice. Residents alone purchased green power in an amount equivalent to **3.6%** of Bellingham consumption.



854 EVs on the road in the City of Bellingham. **39 Level 2 or 3 public charging station ports** within a 9 mi radius of Bellingham.* Under consideration to host a PSE Up & Go Electric public charging site.



In 2018, Bellingham commercial customers completed **over 200 efficiency projects** for **nearly 10,000 MWh** of energy savings and residential customers completed **over 2,000 projects** saving around **1,500 MWh**.



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Current Partnership: Jointly promote existing programs

City is partnering with PSE and community groups to promote energy efficiency, Green Power, and electric vehicle adoption by residents and local businesses. As 100% clean legislation is implemented, Bellingham's carbon intensity of electricity consumption declines.

This strategy requires little change in how parties operate today and focuses costs and benefits on those who opt-in. Carbon reductions remain steady from past years.

Incremental annual carbon reduction*	17m lb CO2 / ~2.5% of 2018 electric emissions		
Costs paid by participants	Green Power purchase, purchase of energy efficient equipment		
Financial benefits	Operational savings from energy efficiency and electric vehicles		
Participation Levels	~15% of residents		
Social impacts	Costs and benefits concentrated on those who opt in		

^{*} Initial estimate based on 2018 emissions and participation data; EV component includes carbon reduction from annual VMT not bounded to Bellingham city limits

Citv

- Provide support (marketing, staff time) for education and outreach activities promoting sustainable behavior
 - Facilitate collaboration among local stakeholders
 - · Assist in siting EV charging

PSF

- · Offer programs that allow residents to purchase renewable energy
- Provide incentives for cost-effective energy efficiency
- Encourage adoption of electric cars through pilot program
- · Partner on local marketing and outreach efforts

Residents

- Opt into available programs
- Pay the cost of participating and benefit financially from energy savings

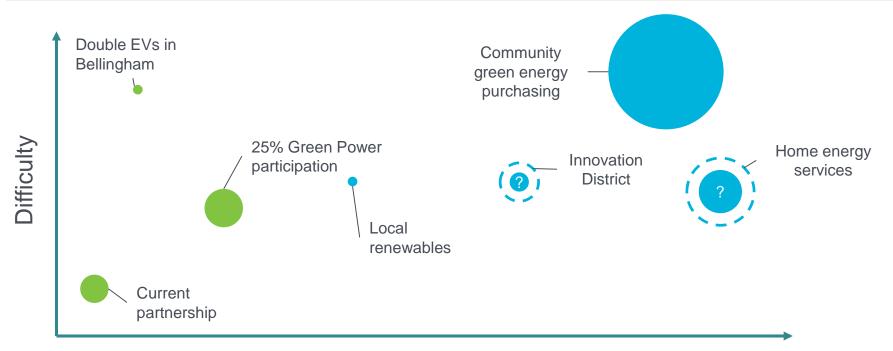


Roles /

Actions



Overview of carbon reduction options (conceptual)

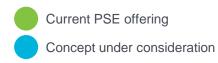


Time to realization





Size of bubble represents carbon reduction potential. Sizing is illustrative, not to scale.



Strategy 1: Target 25% Green Power participation

City continues to partner with PSE and community groups to promote Green Power to residents and local businesses, setting a target of 25% of households participating in the program.

This strategy takes advantage of a program that is already successful in Bellingham, yet requires substantial marketing and engagement from local stakeholders to expand participation. Costs and benefits shared by participants.

Incremental annual carbon reduction	~30 million lbs CO2 / 4.5% of 2018 electric emissions
Cost paid by participants	Green Power purchase - ~\$300,000 additional paid annually by customers who opt in
Participation Levels	25% of residents
Social impacts	Costs and benefits are shared by participants; added cost creates barriers to participation for some community members

Citv

- Provide support (marketing, staff time) for education and outreach activities promoting Green Power
- Facilitate collaboration among local stakeholders

PSF

- Continue to offer the Green Power program
- · Partner on local marketing and outreach efforts
- Consider special program features to reward high participation milestones

Residents

· Opt into available programs and pay the cost of participating and can take credit for purchasing their electricity from green sources



Roles /

Strategy 2: Double EV penetration in Bellingham

PSE deploys public charging infrastructure and offers workplace, multifamily, and residential **programs** as part of its Up & Go Electric pilot program. The city promotes EV driving, points citizens to available infrastructure, and may fund additional infrastructure. Residents decide to drive electric cars.

This strategy leverages existing plans for charging infrastructure and meets customer demand. However, this strategy might require high investment by individual customers.

Incremental annual carbon reduction	~5 million lbs CO2 / <0.5% of 2018 electric emissions			
Costs paid by participants	Purchase of electric car (\$5-50k) and electricity for fuel (\$500/yr)			
Financial benefits	Lower fuel costs than gas vehicles; maintenance savings.			
Participation Levels	~900 residents			
Social impacts	Community benefits from reduced local air pollution. Higher upfront cost of EVs is barrier to purchase.			

Roles / Actions



Citv

Provide support (marketing, staff time) for education and outreach activities promoting PSE's electric vehicle programs and EV driving in general

PSF

- Evaluate Up & Go public charging infrastructure in Bellingham
- Offer Up & Go workplace, multifamily, and residential programs
- Provide program support to the city and its electric car drivers

Residents

- Opt into driving electric car and pay the costs associated with ownership
- Drivers benefit from cost and carbon reductions associated with their EV
- All residents benefit from local air quality improvements

Strategy 3: Drive decarbonization through local renewables

City residents facilitate the transition to clean electricity through group purchase of clean energy via Community Solar. In this option, the City would propose suitable solar site(s) and PSE would develop 1-5 local community solar projects.

This strategy provides a mechanism for customers to facilitate the development of new, carbon-free renewables, avoids cost to all taxpayers, and minimizes administrative burden.

Incremental annual carbon reduction	0.2 m lb CO2 for 200 kW / <0.1% of 2018 electric emissions		
Costs paid by participants	\$20/month for 1 block		
Financial benefits	Energy credit based on solar production (varies by month)		
Participation Levels	~100 customers		
Social impacts	Benefits those who opt in most. Exploring models to enable low income participation.		

Roles / **Actions**



City

- Researches and proposes suitable sites for solar resource
- Encourages residential and commercial customer to subscribe to a Bellingham-specific Community Solar offering

PSE

- PSE facilitates project development and brings the solar resource online
- PSE handles program administration, including marketing, enrollment, and billing
- May own the renewable projects or purchase through PPA

Residents

- · Residents can choose to opt into a Community Solar subscription at a level of their choosing
- Subscribers benefit from avoided costs credits

Strategy 4: Provide tailored services to increase adoption

PSE builds on its residential energy efficiency offerings to provide a suite of clean energy products to customers via tailored in-home or digital **consultation** and the City promotes the program to residents

This strategy is demonstrates innovation around carbon reduction and makes clean energy upgrades easy for residents by decreasing the hassle factor.

Incremental annual carbon reduction	TBD based on promoted programs and adoption rate		
Costs paid by participants	Purchase of equipment (solar panels, efficient appliances, etc.).		
Financial benefits	Lower energy costs from efficiency upgrades		
Participation Levels	TBD		
Social impacts	Helps expand participation by making deep EE and onsite renewables easier to install.		

Roles / Actions



City

- Provide support (marketing, staff time) for education and outreach activities promoting participation in the new offering
- Facilitate collaboration among local stakeholders
- May provide incentives for landlords to participate

PSE

- Collaboratively design a new offering for carbon-conscious customers that provides end-toend energy products
- May include an audit, on-site direct installs, and detailed recommendations
- Secure UTC approval for offering

Residents

- Participants in the program may pay for certain upgrades, and enjoy the benefits of energy savings and new technology
- Landlords encouraged to upgrade rental properties

Strategy 5: Create energy innovation district at the waterfront

City of Bellingham collaborates with PSE and **community partners** to make the waterfront redevelopment area a testbed for innovative carbon reduction strategies. Potential actions include demonstration zone for high DER penetration, smart charging, deep energy efficiency, and educational opportunities.

This strategy is demonstrates innovation around carbon reduction and may have a higher cost for relatively low carbon reduction.

Unknown – varies based on technologies used.			
May include matching grants or revolving fund to support exploration			
Varies based on innovative concepts			
Requires city, community groups, and educational institutions to engage			
Varies based on innovative concepts, but creates local pride			

Roles / Actions



- Create culture of innovation
- Facilitate siting of demonstration projects
- Provide matching funding / support for testing
- Convenes key stakeholders to participate in ideation / concept incubation

PSE

- Provides insight to challenges / areas requiring innovation
- Integrates demonstration projects with the grid
- May provide matching funding for grant programs
- Provides technical expertise on engineering

Local Stakeholders

- Higher education institutions and community groups participate in ideation / incubation
- Generate ideas, pursue grant funding, host demonstrations, analyze outcomes

Strategy 6: Explore city-led green energy purchasing

City directly implements community-wide green energy purchasing in conjunction with PSE. The City of Bellingham and PSE work together to determine how to procure green energy to meet the community's needs.

This strategy provides carbon reduction certainty and minimizes the number of transactions needed, but could require a new framework and substantial direct financial commitment by the City.

Incremental annual carbon reduction	200m – 590m lb CO2 / 30-90% of 2018 electric emissions		
Costs paid by city	\$0.6-8.6M* per year. Equivalent to \$18-95 per residential customer per year		
Participation Levels	All customers covered through single city contract		
Social impacts	Paid for as city expense		

^{*} Green Direct energy credit is variable and would adjust with UTC filings, causing cost to city and incremental cost per meter to vary. Credit may go up or down over time, resulting in prices above or below retail rates. Price range is based on current resource pricing and hypothetical credit scenarios, but may not encompass all possibilities.

Roles /

Actions



City

- Establishes framework allowing city to engage in green power purchasing on behalf of residents
- Serves as off-taker or backstop for renewable energy purchases
- Facilitates siting and project development for local resources

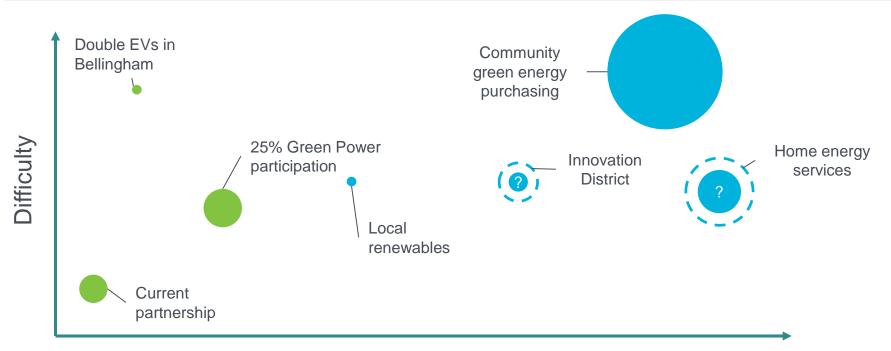
PSE

- PSE facilitates project development and pursues UTC approval
- May own the renewable projects or purchase through PPA
- Conducts billing for participating cities

Residents

 Aware that city purchases renewable energy on their behalf

Overview of carbon reduction options (conceptual)

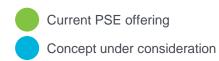


Time to realization





Size of bubble represents carbon reduction potential. Sizing is illustrative, not to scale.





Approaches to carbon reduction





PSE and City take direct actions and institute policies that drive carbon reduction city-wide and result in keystone local projects



Individual Engagement

PSE and City encourage residents, businesses and local organizations to participate in programs that reduce their individual carbon footprint and engage community in decision making



Innovation Hub

PSE and City develop or test innovative energy solutions that have potential to drive future carbon reduction, including local demonstration projects and collaborative problem solving

Decarbonize Electricity

Consume Efficiently

Electrify Transportation



Customer renewable energy offerings

Green Options



GREEN POWER SCH 135, 136

- PNW REC purchases
- 50,000+ customers
- Residential, commercial, municipal



SOLAR CHOICE

- **SCH 135**
- Solar RECs WA and ID
- Launched 2017
- 5,300+ Customers
- · Residential and small commercial

Customer Generation



NET METERING SCH 150

- Up to 100 kW
- · Retail value of energy produced.
- ~7,000 customers
- Residential, commercial, municipal, community solar



CARBON BALANCE SCH 137

- NW Carbon Offsets
- Reduce emissions related to natural gas usage
- · Residential, commercial, municipal.



GREEN DIRECT SCH 139

- Long-term partnership with PSE for dedicated energy resources
- Launched 2017
- Large commercial, municipal, other Gov't



SMALL POWER PRODUCERS

SCH 91, 152

- 100 kW 5 MW
- 15 year pricing based on avoided cost
- Small developers



Electric car pilot program offerings

Education & Outreach	Residential Charging	Multifamily Charging	Workplace Charging	Public Charging	Low Income
 Raise awareness of benefits of electric car ownership & charging options Interactive website with info & tools to inform purchase decisions Test drive opportunities Ongoing in 2019 	Smart charger + install for up to 500 resi customers Launch for enrollment July 2019	Smart chargers + install for 25 MF property owners/mgrs Launch for enrollment September 2019	Smart chargers + install for 50 workplaces Launch for enrollment September 2019	 Well-sited, PSE-owned / branded charging locations (3 operational by end of 2019) Support all EV types / customers Customer engagement begins June 2019 	 Pilot programs for low-income customers to promote equity in transportation electrification In development in 2019

Customer-sited battery energy storage demonstration

Use Case **Project Details Residential Project** Behind-the-Meter (5-units) Backup power Consumer-scale (6kW/15.5kWh) at during grid outage Install & commission summer 2019 **Bainbridge Island Commercial Project** Demand charge Behind-the-Meter (1-unit) C&I Building-scale (30kW/183kWh) at (kW) management Install & commission summer 2019 **Poulsbo** Balance solar PV Front-of-Meter (1-unit) **Community Project** Distribution-scale (~75kW/160kWh) backfeed to the at Install & commission summer 2020

grid



TBD

Energy efficiency program offerings

Business Energy Management

Energy Management:

- Commercial Strategic Energy Management (SEM)
- Comprehensive Building Tune-Up (CBTU)
- Industrial System Optimization Program (ISOP)
- Data Center Program

Business Lighting Program: (Custom Grants)

- Business Lighting
- Street Lighting

New Construction Program: (Custom Grants)

- Commercial New Construction
- Multifamily New Construction

Commercial Retrofit Grants Program:

- Custom Grants
- Advanced Rooftop Unit Controller (ARC Joint Utility Rebate)
- Major HVAC Controls Upgrades

Rebates & Renewables

Commercial Rebates:

- Commercial HVAC Incentives
- Commercial Direct Install Programs
- Lodging-Specific Direct Install Program

- Commercial Kitchen Equipment Incentives
- Commercial Laundry Equipment Incentives
- Commercial Lighting Program: Lighting To Go

Residential Single Family Programs:

- Home Energy Assessment Program
- Single-Family Existing Weatherization
- Single-Family Existing Window Rebates
- Electric & Gas Space Heat Rebate Programs
- Electric & Gas Water Heat Rebate Programs
- Residential Lighting Showerhead & Aerator Rebates

- Upgrades Marketing & Outreach
- Residential Appliances: Refrigerators & Clothes Washers
- Residential Appliances: Heat Pump Dryer, Gas Dryer, Gas Range
- Residential Appliance Decommissioning
- Web Enabled Thermostat
- Single Family New Construction

Multi-Family Existing Programs:

- PSE Weatherization Assistance
- Multifamily Retrofit

Renewables:

Green Power, Net Metering, Solar Direct

Carbon reduction estimate methodology

- Made assumptions based off PSE's current electricity mix (2018 data),
 which is expected to become less carbon intensive over time
- Reductions are based on the *incremental* reduction associated with the action (e.g. for Green Power, the reduction associated with increasing participation to 25% from current levels rather than the gross reduction achieved through 25% participation)
- Conservation (EE) reductions assume marginal carbon intensity, while renewable and EV reductions assume portfolio carbon intensity, consistent with PSE's GHG inventory reporting methodology
- For specific scenarios, either used average (e.g. typical car before conversion to electric car) or provided ranges (e.g. low-cost and high-cost Community Solar estimates)

